Repipe Specialists Al Update

09/13/2023



Fun Fact

A.I. tools fueled a 34% spike in Microsoft's water consumption (link)

In its latest environmental report, Microsoft disclosed that its global water consumption spiked 34% from 2021 to 2022 (to nearly 1.7 billion gallons, or more than 2,500 Olympic-sized swimming pools), a sharp increase compared to previous years that outside researchers tie to its Al research.

What we are doing with Al

Now

How we are currently using Al

Next

Items we are evaluating

Horizon

Long-term strategy

Now How we are currently using Al

Lead Review and Qualification

Leads from third-party providers (Angi, Yelp, Thumbtack, etc.) are not always qualified (repipe focused). Sending all leads to the Call Center would create a flurry of inefficient calls and activity.

A staging application has been built where all leads can be prequalified before sending to the Call Center.

An integration with ChatGPT will automate the approval and passing of qualified leads.

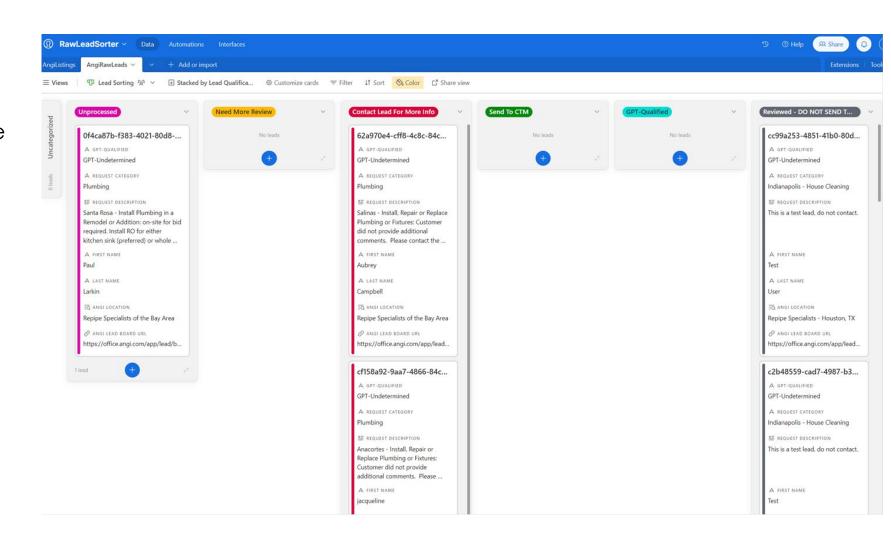




Image Generation

We use **DALL E** and **Adobe Firefly** to generate images for web, social, and emails.



Billions of image-text pairs are used to train a neural network on what things are. By allowing it to process near-countless images, it learns what dogs, the color red, Vermeers, and everything else are. Once this is done, you have an AI that can interpret almost any prompt—though there is a skill in setting things up so it can do so accurately.

The next step is to actually render the Al-generated image. The latest generation of Al image generators do that using a process called diffusion. In essence, they start with a random field of noise and then edit it in a series of steps to match their interpretation of the prompt. It's kind of like looking up at a cloudy sky, finding a cloud that looks kind of like a dog, and then being able to snap your fingers to keep making it more and more dog-like.















Article Research & Writing

We use <u>ChatGPT</u>, <u>Uber Suggest</u> + <u>Al Writer</u>, and <u>SEMrush</u> for SEO research and article writing.

SAMPLE KEYWORD TOPICS FROM CHATGPT

Repiping:

Home repiping
Copper repiping
PEX repiping
Whole house repipe
Repiping cost
Repiping plumbing

Repipe My Home:

Should I repipe my home?
Signs I need to repipe my house
Home repiping process
Benefits of home repiping
Repiping vs. pipe repair

SAMPLE ARTICLE FROM CHATGPT

H1: Repiping - Ensuring a Leak-Free Home

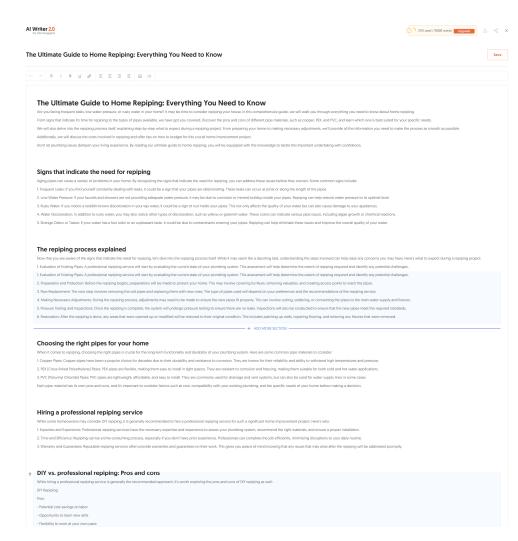
H2: Why Consider Repiping Your Home

Are you experiencing frequent water leaks, rusty water, or a drop in water pressure? These are signs that your home's plumbing system might be in need of a makeover. Repiping your home can be a game-changer, ensuring a leak-free and reliable water supply for years to come.

H3: Signs I Need Repiping

1.Low Water Pressure: If your faucets are dribbling more than flowing, it's a telltale sign that your pipes may be corroded and restricting water flow.

2.Rusty or Discolored Water: Brown or yellowish water coming from your taps indicates rust in your pipes, a clear sign that they need attention...





Website Development

We use **ChatGPT** to automate the coding of website articles.



Thinking about replumbing your home, and wondering how much a repipe might

We've performed thousands of repipes - and as a repiping specialist, it's all we do. You may find that a whole home repipe is more affordable than you might imagine, and is almost certainly less expensive than repairing damages behind expensive repeated pipe leaks.

In this article, we'll give you ballpark ranges for typical costs of home repipes, and explain the key factors that influence replumbing costs.

If you want to get an exact repipe quote, then just skip to the end, and request a free repipe estimate from one of our expert local estimators.

Table of Contents:

- → How Much Should A Repipe Cost?
- → Repair vs Repipe: Which Is More Cost-Effective?
- Ohoosing a Repipe Company: Specialists vs General Plumbers
- Omparing Repipe Quotes? Factors To Consider

How Much Should A Repipe Cost?

Here at Repipe Specialists, most of our repipes fall somewhere between \$4,500 for a two bedroom, one-bath house, and up to \$15,000 for a much larger, more complicated job. Further down in the article, we review key factors to consider when comparing repipe quotes.

If you are researching repipe pricing for large multi-family properties (HOA's, condos, apartments, etc), then visit our <u>Multi-Family Division site</u>. Repipe Specialists' Multi-Family Division can provide quotations on complex multi-unit projects; including project

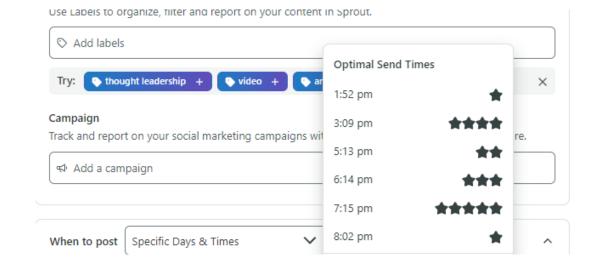
$\label{thm:continuous} \textbf{Key factors that influence residential repipe pricing:}$

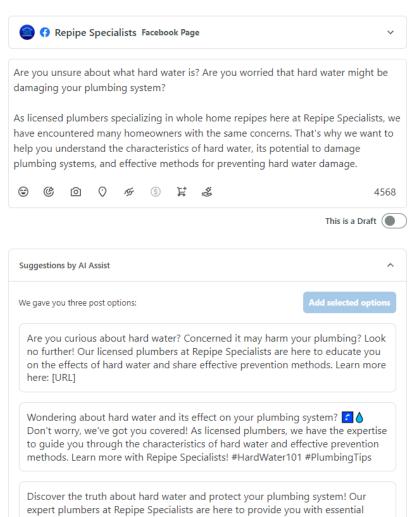
- 1 Type of piping material, with copper pipe vs PEX tubing being the primary choices. PEX can be significantly less expensive than copper. Read our article: ls:PEX a Good Choice for Repiping?, for more on PEX.
- 2 Pipe quality and specifications quality (and cost of selected plumbing material can vary greatly, Copper come in a variety of thickness and grades and encome non-US suppliers have been known to have inconsistent manufacturing quality. PEX stabing is also manufactured by several companies, with varying levels of quality, Heire at Repipe Specialists we only use Uponor PEX tubing, and American made Grade L. Copper piping and back both with lifetime warranties).
- Types of connectors and fittings: there are many grades and types of various fittings and connectors used in a repipe project. Pressure regulators, shut-off valves, tube connecting systems, etc.
- 4 The number of plumbing outlets: showers, faucets, toilets, laundry facilities, etc.
- The overall linear feet of plumbing required.
- Accessibility of plumbing can influence labor costs significantly. Attics, raised foundations, open sub-flooring, basements, standard hollow wall construction (drywall over wood framing), etc. these are all common home features that can reduce labor costs associated with running new pipe.



Social Media Management

We use <u>Sprout Social</u> to create iterations of posts, change tone, and identify the optimal time to post per social platform.



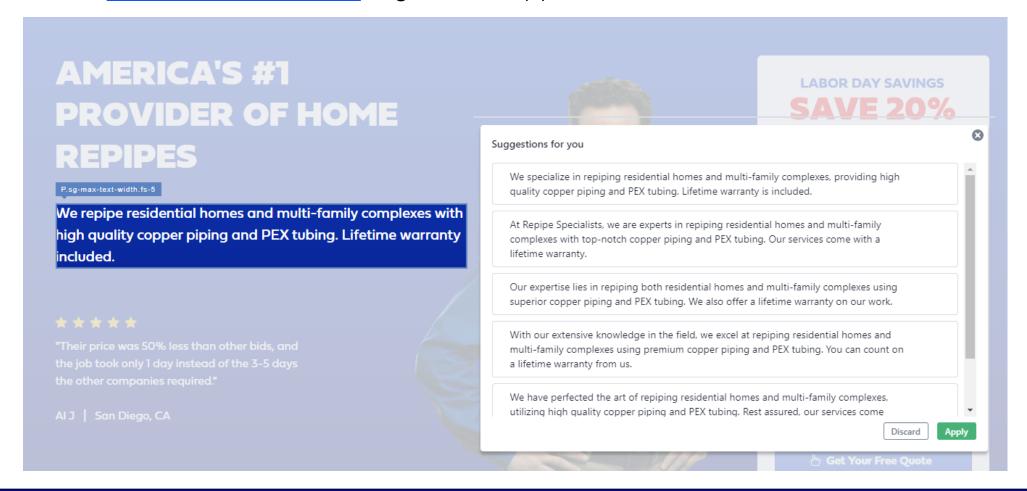


insights and effective prevention methods. Learn more now!



Conversion Rate Optimization

We use **Visual Website Optimizer** to generate copy variations for A/B tests.

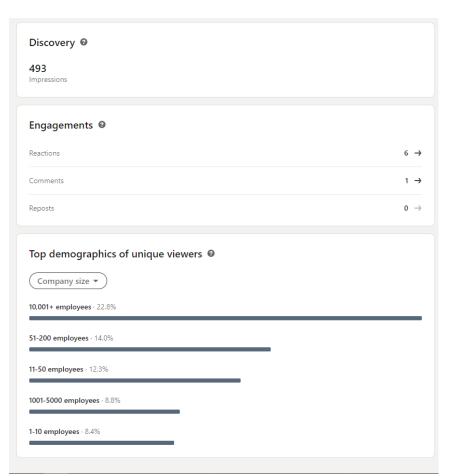




Brand Building / Public Relations

We use <u>ChatGPT</u> to generate team member article content/posts for LinkedIn.





Next Items we are evaluating

Data Mining & Lead Nurturing

We are expanding our user data collection and retargeting campaigns. We will:

 Continue to use Visitor Insites for collecting emails and contact information of website visitors.

PLUS, we will use

- Selo Al and Customers.ai for increased data collection.
- Selo Al to segment and define audiences.
- Customers.ai for automated email campaigns.



Selo Al

Customers.ai



Canva

We are evaluation <u>Canva</u> as an Al-driven, templated solution for infographics, social/web graphics, videos, and animated graphics





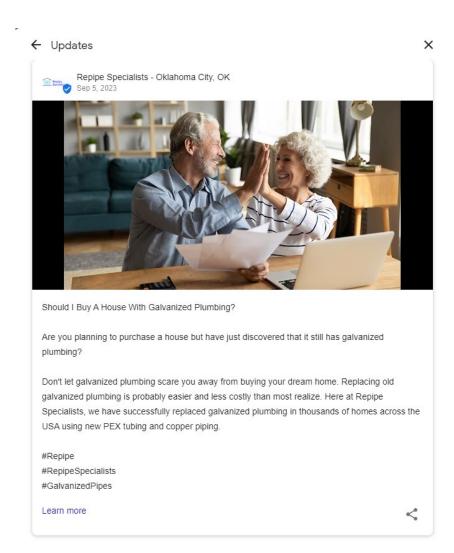


Google Business Profile Local Content

We are evaluating a proposal from <u>Arrow</u> to generate local content for our Google Business Profiles.

We are planning a pilot with 10-20 locations.



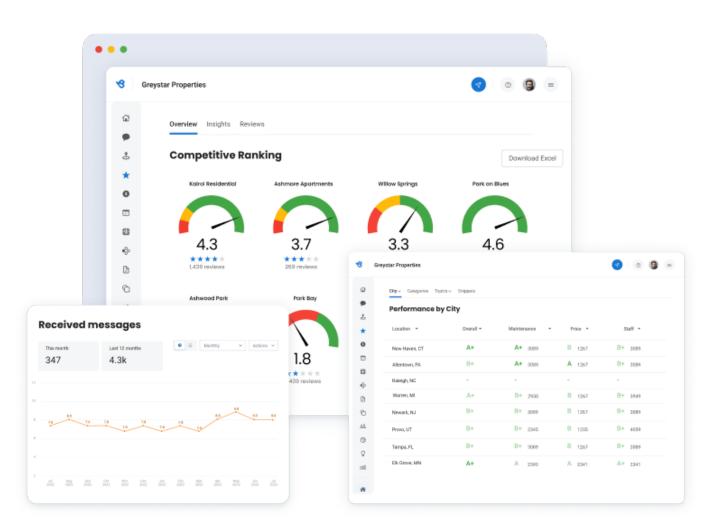


Reviews & Insights

We are launching **Birdeye** to:

- Automate the review outreach process
- Automate responses to reviews
- Generate social content from reviews
- Provide insights and predictive trends from reviews and surveys

Birdeye should be fully implemented in 6-8 weeks.





Jasper

We are evaluation <u>Jasper</u> as a chatbot solution for content generation.

Jasper is a subscription-based alternative to ChatGPT that attempts to learn and write in brand voice.



AI-Chat

We will be evaluating customer service chat solutions.



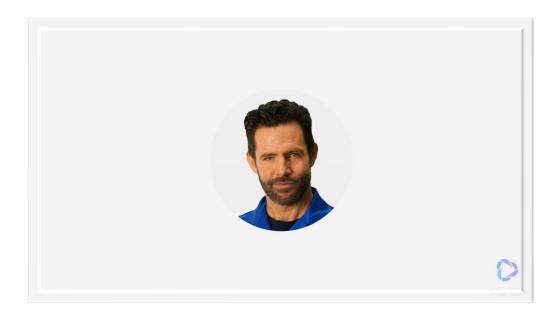






HeyGen

We are evaluating <u>HeyGen</u> as a video generation tool.



Horizon Long-term strategy

Digital + Al Strategy

2024+

Collect and segment users.

Serve follow up ads (social, paid search, display), emails and text messages.

Content optimized per segment and user.

Automated creative – images, copy, landing pages.

User actions influence sequence and creative.

A/B testing and optimization driven by AI.



Adobe looks strongly positioned (with their expertise in graphics, analytics, and automation) to provide end-to-end solutions.

- Announcement
- Adobe Sensei
- Adobe Firefly

