

Repipe Specialists

# Service Provider Partnership Program



Are you dedicated to excellence in your trade and providing top-notch service to homeowners?

**We're looking for partners like you who share our commitment to delivering the best home repipes in America.**

# What We Are Going to Share Today

- The Opportunity for You
- About Repipe Specialists
- Let's Get Started!

# The Opportunity for You

# Overview

We offer a partnership opportunity that lets you grow your business doing what you do best!

Increase your revenue and grow your business.

Get paid quickly—twice per week.



Share in our 30+ years of repiping expertise and best practices.

Consistent job flow from a national brand.

Sales and operations are handled by our experts.

1



*"We had four trucks when we first started with Repipe Specialists. We're up to **seven now, and we've doubled the number of employees.** This is largely due to the amount of work given to us by Repipe Specialists."*

– Billy

**Increase your revenue and grow your business** by focusing your time on installing jobs, not chasing leads.

**We deliver a consistent flow of SOLD, ready-to-install jobs to you:**

- No bidding against competitors.
- No hunting for new work.
- Consistent revenue, even during economic downturns.

**Our goal is for you and your crews to be successful.**

2



“Partnering with Repipe Specialists has **changed our business** in ways that have been **really beneficial to us**. We have learned how to be more efficient. We've learned how to do these houses in a timely manner. **It used to take us 25, 30 hours to do a repipe; now we can do one a day**. So that increases our profitability and makes everybody more money and happier.”

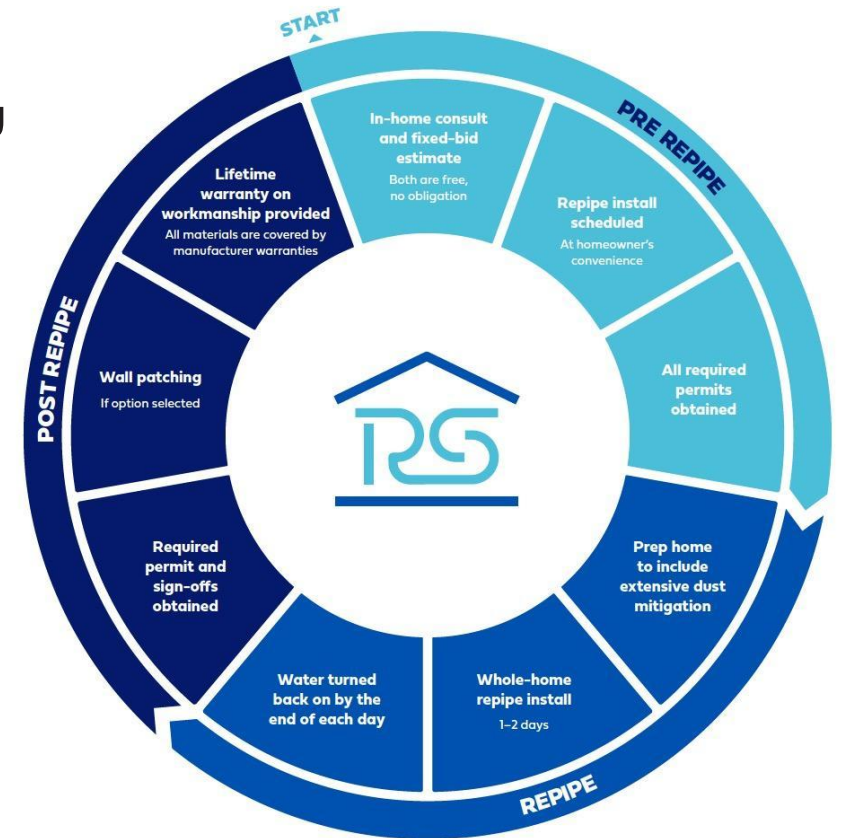
– Hap



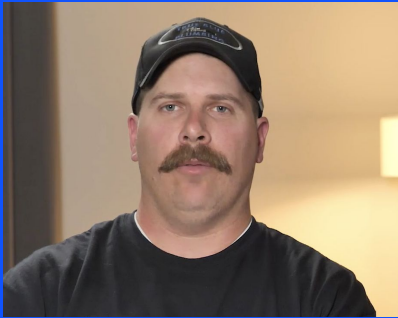
Share in our **30+ years of repiping expertise and best practices**. Learn how to do more repipes in less time to earn more money.

We will share with you how to do repipes in 1–2 days.

Our proprietary process has been perfected with **30+ years of experience** and **75,000+ repipes** completed.



3



*"It's really nice to be partnered with Repipe Specialists since **they do the advertising and marketing. And they sell the jobs really well.** So, all I really have to do is go do the work, which I'm really good at."*

– Jayson

**Consistent job flow from a national brand.** Our best-in-class team delivers ongoing sold jobs.

Year-round advertising campaigns.

Well-known brand seen on TV, radio, social media, trade shows—all done at the local level.

**Our team delivers consistent jobs, while your team focuses on exceptional installs!**



4



*"I look at Repipe Specialists as the whole sales force and customer relations arm of my business. They go out there and fight the competition to get the job for us. They will walk with the customer. They will negotiate the terms and the scope of work, and they get the contract signed for us."*

– Greg

**Sales and operations are handled by our experts,** allowing you to focus on your team.

We have over 50+ employees to manage the customer acquisition process:

- Scheduling in-home estimates.
- Executing sales.
- 24/7 call center support.

**Our goal is for you and your teams to focus on revenue-generating work—not finding the work.**

5



*“Before when I would do work **without Repipe Specialists**, I wouldn’t always see the payment right away and I would have to collect from the customer. And sometimes I’m just too busy and then I end up you know having to try and collect a month later. It’s not that same way with Repipe Specialists, it’s all upfront. It’s organized, it’s done, and it’s in my account ready to go a couple days later.”*

– Andy

**Get paid quickly—twice per week.** No more chasing checks.

We manage all the estimating, financing, and collecting of payments. And we deal with any questions or concerns.

We pay two times a week.

We give you full visibility and immediate access to your money.

# Partnership Financial Examples

Work with Repipe Specialists to increase your revenue.

## Control Your Schedule, Number of Jobs, and Income

### SCENARIO 1:

- # of crews: 1 crew
- # of jobs/week: 4–5 jobs/week
- # of weeks worked: 48 weeks

**\$1M+**  
Total Revenue



### SCENARIO 2:

- # of crews: 3 crews
- # of jobs/week: 12 jobs/week
- # of weeks worked: 48 weeks

**\$3M+**  
Total Revenue

# About Repipe Specialists

# About Repipe Specialists



## Key Facts

- 1 History: Founded in 1991 in Burbank, CA (HQ)** with consistent growth and expansion through the decades.
- 2 Locations:** Serving 11 states in 57 locations throughout the US.
- 3 Our Belief:** Life depends on water. Repipe Specialists exists to provide high-quality, whole-home piping systems and services that deliver clean, clear, flowing water that is essential for everyday living.
- 4 Leadership:** Experienced leadership from established home service companies, such as Home Depot, TruGreen, Brinks Home, Leaf Home, and Empire Today.

# The Repipe Specialists Difference

We offer experience and expertise like no one else.



## **30+ YEARS OF EXPERIENCE**

Our passion for perfection continues to serve our customers year after year.



## **75,000+ REPIPES**

Our expertise shows in every step of every repipe we do. Our patented and proprietary One-Stop Repipe™ Process ensures we deliver time and time again.



## **SPECIAL FINANCING**

We offer no interest for 12 months if paid in full.



## **LIFETIME WARRANTY**

Our work is 100% guaranteed for life, and we are fully licensed in the states where we operate.



## **NATIONALLY STRONG. LOCALLY ROOTED.**

We've partnered with local, highly qualified owners, foremen, and plumbing crews—so our customers get the local's best.

# Let's Get Started!

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Whether you have these items already, or need assistance in acquiring them, we will support you every step of the way to ensure your business is set up for success.



## STATE LICENSE

Competency /  
Plumbers License



## INSURANCE

Certificate of Insurance  
Policies  
Workers' Comp  
Waiver of Subrogation  
Ongoing and Completed Operations



## CERTIFICATIONS

Uponor Certification  
Lead Paint Renovator  
Either State or Federal Certification (EPA)



# Thank You

For more information, call or email:

NAME OF PERSON

PHONE

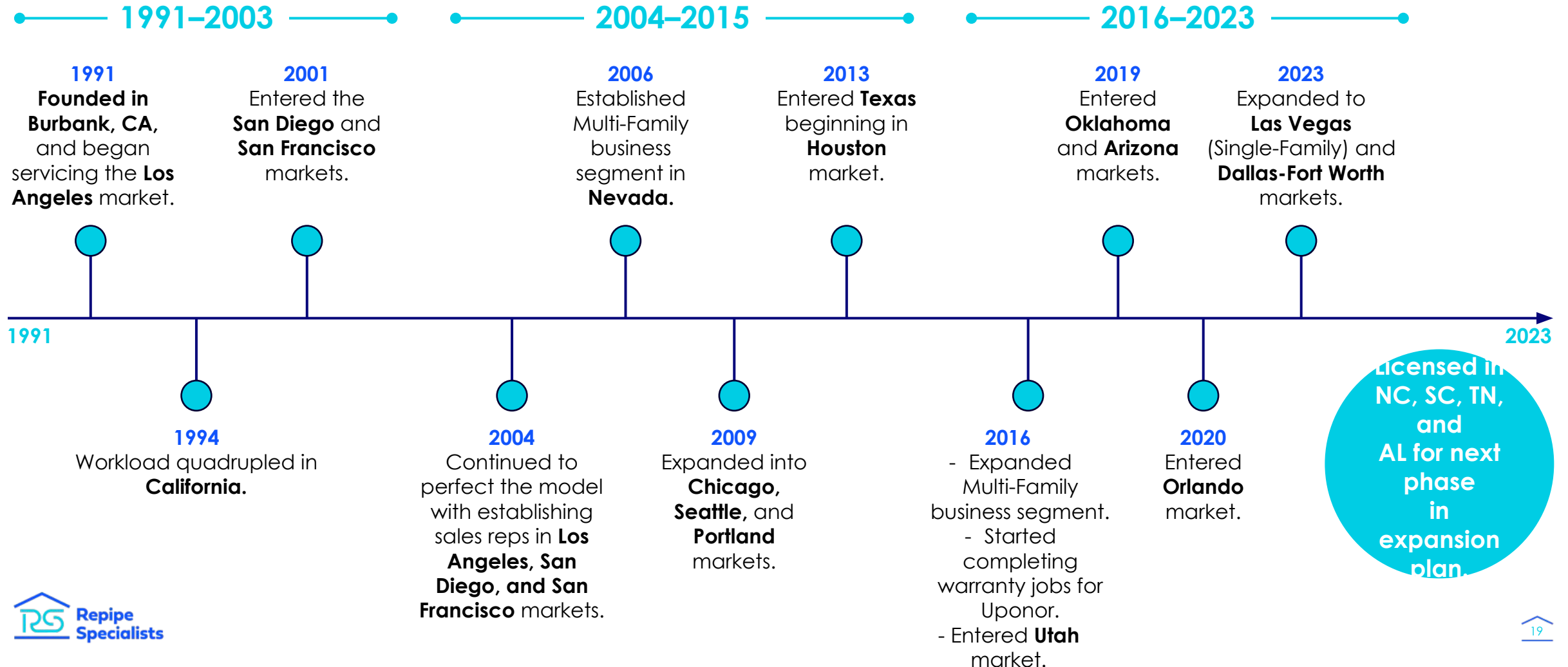
EMAIL



# Appendix

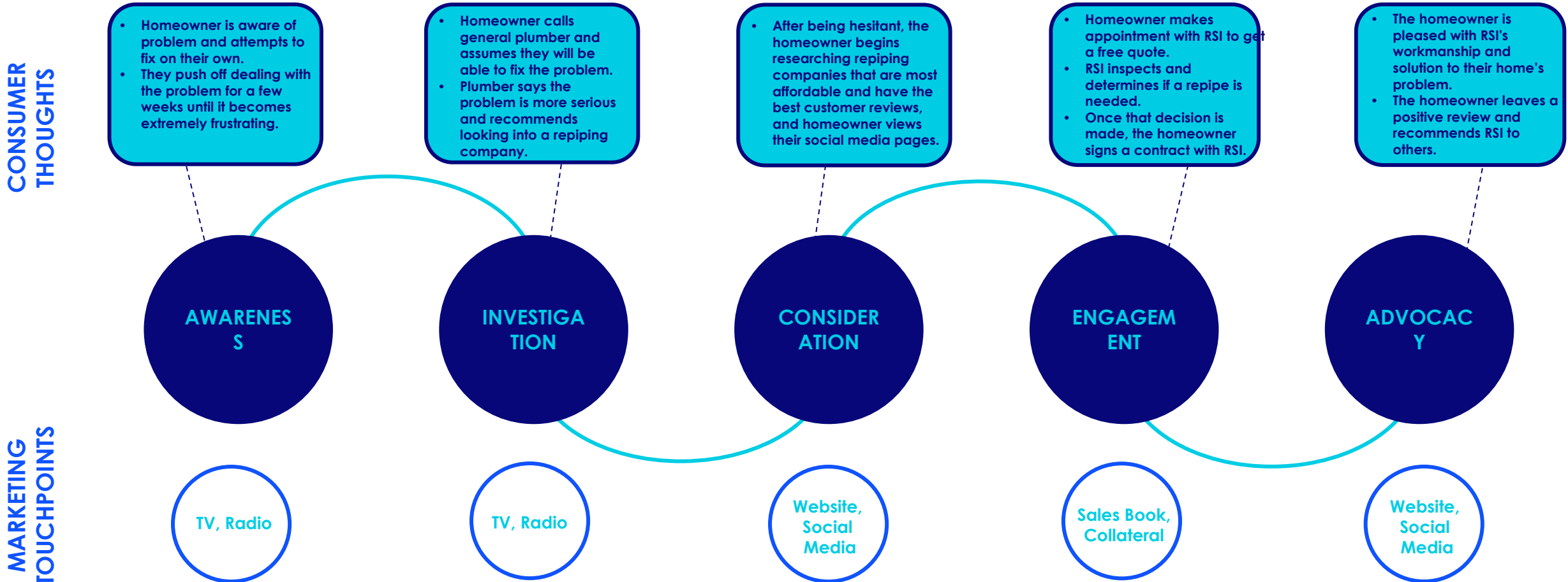
# Repipe Specialists Company History

## Consistent Growth and Expansion through the Decades



# Homeowner Repiping Journey

It takes 11 points of contact to get 1 qualified lead.



# Our Marketing Efforts Drive Consistent Jobs

All of our marketing materials drive homeowners to the Repipe Specialists website and call center to get a free in-home estimate.

## DIGITAL ADVERTISING (PAID AND SOCIAL)



## COLLATERAL



Door Hangers

Brochures

Business Cards



## NATIONAL TRADE SHOWS



## TV & RADIO

## SALES MATERIALS

